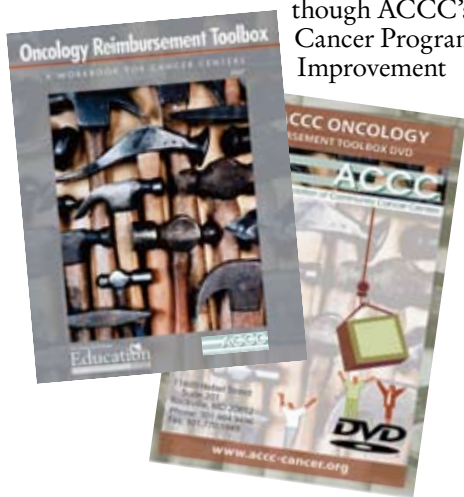


Attention Delegate Reps: It's in the Mail!

As a benefit of membership, the Association of Community Cancer Centers (ACCC) is mailing the *Oncology Reimbursement Toolbox Workbook* and DVD to the Delegate Representatives of all ACCC Institutional Members. These innovative tools were developed though ACCC's Cancer Program Improvement



Project (CPIP), a well-received onsite training workshop. Now, ACCC is making these training materials available for *all* ACCC Institutional Members.

The DVD and workbook are designed specifically for hospital-based cancer programs to help improve financial results and thereby create and maintain the best cancer program possible. Included is a detailed explanation of the hospital outpatient revenue generation process for cancer services, which encompasses medical oncology, radiation oncology, and pharmacy. The workbook and DVD are supported by an educational grant from Amgen Inc.

Oncology Reimbursement— A Team Approach

To succeed under the ambulatory payment classification (APCs) methodology, hospitals must change their internal operations and adopt a team approach to managing outpatient

oncology services. These educational tools will help your Patient Accounts Department work more closely with all of the departments involved in providing outpatient oncology services. Charge preparation isn't just a job for the Cancer Center Administrator or the Financial Department. To develop accurate pricing and to analyze and improve the efficiency of what you do requires input from staff members with a wide range of clinical and financial knowledge and expertise: your oncology service providers, pharmacy director, clerical support staff, admissions, managed care and Medicare experts, compliance specialists, and more.

Putting These Tools to Work

These materials are designed to educate your staff. Start by bringing your team together to view the workbook's opening chapter and welcome of the DVD. Each chapter is designed to promote discussion and raise awareness of the value of team

interaction in oncology reimbursement. The workbook is organized into seven chapters:

1. Charge preparation
2. Charge capture
3. Claims production
4. Payment processing
5. Medical oncology
6. Radiation oncology and oncology imaging
7. A summary.

Gather your team and plan to view a DVD chapter or two a week. Then, share the workbook with your team.

ACCC is confident that the *Oncology Reimbursement Toolbox Workbook* and DVD will help your institution operate more effectively and efficiently, as well as assist in planning the strategic direction for your oncology program. If you have questions about the CPIP or the *Oncology Reimbursement Toolbox Workbook* and DVD, contact LuAnne Bankert at labankert@acc-cancer.org.

Upcoming Meetings

Get out your calendars and save the dates for ACCC's upcoming national meetings:

- 2007**
24th National Oncology Economics Conference
October 3-6, 2007
Hyatt Regency Dallas at Reunion, Dallas, Tex.
- 2008**
34th Annual National Meeting April 2-5, 2008
Baltimore, Md.
- 2008**
25th National Oncology Economics Conference
September 17-20, 2008
San Francisco, Calif.
- 2009**
26th National Oncology Economics Conference
September 22-25, 2009
Minneapolis, Minn.

This fall, ACCC will once again offer the popular, free Regional Oncology Economics and Management Symposium. Visit the Association's website at www.acc-cancer.org for symposium dates and locations.