

# ASSOCIATION OF COMMUNITY CANCER CENTERS

## Alternative Payment Model Implementation Checklist

**HOW TO USE THIS CHECKLIST:** As the healthcare industry moves from volume- to value-based care, cancer programs are thinking about their strategies and readiness for alternative payment models (APMs). This checklist will help your program understand how your current capabilities align along the APM continuum from developing (i.e., just getting started) to evolved (i.e., years of experience). It will also help you determine the appropriate level of risk based on your program's capabilities. Finally, the tool will help you understand the additional capabilities and competencies needed to evolve your APM strategy. Get started by evaluating where your program stands in each of these areas.

**NEXT STEPS:** This checklist is not a comprehensive tool but instead should be used to supplement the 2020 APM eLearning modules and workshop. The eLearning modules—which highlight real-world case studies—align with the six key areas identified in this checklist. They provide more details about implementation, including the sequencing and pacing of care transformation. These resources are available on the ACCC eLearning portal at [accc-cancer.org/apmc-elearning-modules](http://accc-cancer.org/apmc-elearning-modules).

CAPABILITIES NEEDED TO SUCCEED IN LOW-RISK APMs

CAPABILITIES NEEDED TO SUCCEED IN HIGH-RISK APMs

	APM CAPABILITIES: DEVELOPING FEE-FOR-SERVICE, PAY-FOR-PERFORMANCE	APM CAPABILITIES: TRANSITIONAL SHARED SAVINGS, PARTIAL RISK	APM CAPABILITIES: EVOLVED CAPITATION, FULL RISK
<b>COMPREHENSIVE PROVIDER NETWORK</b>			
<b>Care Continuum</b> <i>Extent of care coordination within the cancer program and beyond</i>	<input type="checkbox"/> Coordination within cancer services <input type="checkbox"/> Routine tumor boards with key specialties	<input type="checkbox"/> Tumor boards and select multidisciplinary clinics	<input type="checkbox"/> Subspecialty tumor boards <input type="checkbox"/> Multidisciplinary care teams and clinics for all tumor sites <input type="checkbox"/> Coordination throughout region and beyond clinical care
<b>Clinical Scope of Providers</b> <i>Depth and breadth of provider relationships</i>	<input type="checkbox"/> Medical Oncology, Hematology/ Oncology, Radiation Oncology, Gynecology <input type="checkbox"/> Surgery <input type="checkbox"/> Primary care	<input type="checkbox"/> Subspecialty surgery <input type="checkbox"/> Key medical specialties with subspecialty focus	<input type="checkbox"/> Palliative care and hospice <input type="checkbox"/> Subspecialty disease management providers
<b>Physician Engagement</b> <i>Level of communication and performance reporting</i>	<input type="checkbox"/> One-way communication	<input type="checkbox"/> Bidirectional communication <input type="checkbox"/> Performance reporting <input type="checkbox"/> Short-term engagement strategy	<input type="checkbox"/> Active engagement <input type="checkbox"/> Transparent performance reporting <input type="checkbox"/> Long-term engagement strategy
<b>Expanded Practice Access</b> <i>Range of options for when and how patients access care</i>	<input type="checkbox"/> E-portal communication <input type="checkbox"/> Expanded hours	<input type="checkbox"/> 24/7 access and navigation <input type="checkbox"/> Urgent care access	<input type="checkbox"/> Telehealth, virtual care, and other e-visits
<b>CARE DELIVERY TRANSFORMATION</b>			
<b>Care Coordination</b> <i>Scope of care coordination services offered across provider organizations and care settings</i>	<input type="checkbox"/> Care management services shared across organizations <input type="checkbox"/> Referral management <input type="checkbox"/> Patient navigation and care coordination	<input type="checkbox"/> Care management services shared across service lines <input type="checkbox"/> Standardized care transitions within organization <input type="checkbox"/> Emergency department coordination	<input type="checkbox"/> Care management services dedicated to oncology service line <input type="checkbox"/> Standardized care transitions across care settings <input type="checkbox"/> Ongoing care coordination among providers across care continuum
<b>Clinical Standards and Protocols</b> <i>Type of and adherence to clinical protocols in place</i>	<input type="checkbox"/> Clinical protocols in place	<input type="checkbox"/> Evidence-based clinical protocols in place with standard review process <input type="checkbox"/> Defined clinical protocols in place across care continuum	<input type="checkbox"/> Evidence-based clinical protocols in place with awareness and adherence <input type="checkbox"/> Defined clinical protocols in place across care continuum and stratified on risk factors <input type="checkbox"/> Regular review and update of clinical protocols

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<b>Patient Engagement</b> <i>Extent of patient engagement activities in place</i>	<input type="checkbox"/> Conduct patient experience survey	<input type="checkbox"/> Patient engagement strategy targeted to specific initiatives <input type="checkbox"/> Patient experience survey results support engagement strategy <input type="checkbox"/> Patient-reported outcomes (PROs) tracked	<input type="checkbox"/> Comprehensive patient engagement strategy <input type="checkbox"/> Identify actionable items based on PROs (electronically) <input type="checkbox"/> Family advisory councils
<b>ROBUST TECHNOLOGY</b>			
<b>Data Systems and Information Exchange</b> <i>Breadth of electronic health records (EHR) capabilities</i>	<input type="checkbox"/> Mixed EHR system with some interfacing across care settings	<input type="checkbox"/> EHR with shared outpatient and inpatient strategy and some cancer-specific functionality <input type="checkbox"/> Cost accounting capabilities <input type="checkbox"/> Population health management tool	<input type="checkbox"/> EHR with cancer-specific functionality including cost-of-care analytics and built-in evidence-based care models <input type="checkbox"/> Ability to automatically flag and track patients <input type="checkbox"/> Ability to calculate total cost-of-care by cancer population
<b>Performance Reporting</b> <i>Degree of tracking, reporting, and benchmarking of patient and physician data</i>	<input type="checkbox"/> Patient-specific tracking and reporting <input type="checkbox"/> Relevant benchmarks utilized	<input type="checkbox"/> Physician-based performance reporting	<input type="checkbox"/> Population-based tracking and reporting
<b>Patient-Centered Technology</b> <i>Scope of technology capabilities directly utilized by patients</i>	<input type="checkbox"/> Establish and utilize patient e-portal <input type="checkbox"/> Patient-care team messaging	<input type="checkbox"/> Proactive response to diagnostic test results <input type="checkbox"/> Access to care plan	<input type="checkbox"/> Remote monitoring <input type="checkbox"/> Ability to show a patient all of their visits (e.g., calendar view)
<b>EFFECTIVE PAYMENT MODELS</b>			
<b>Risk-Sharing Experience</b> <i>Scope of current and former APM experience</i>	<input type="checkbox"/> Pay-for-performance experience	<input type="checkbox"/> Shared savings, upside only	<input type="checkbox"/> Shared savings, upside and downside <input type="checkbox"/> Partial or full capitation
<b>Payer Strategy</b> <i>Strength of payer relationships, including level of communication</i>	<input type="checkbox"/> Transactional payer relationships	<input type="checkbox"/> Favorable payer relationships <input type="checkbox"/> Frequent communication	<input type="checkbox"/> Collaborative payer relationships <input type="checkbox"/> Able to obtain data <input type="checkbox"/> Shared goals
<b>ALIGNED PROVIDER COMPENSATION</b>			
<b>Plan Design and Structure</b> <i>Degree of alignment of provider compensation with strategic priorities and payer programs</i>	<input type="checkbox"/> Small part of provider compensation tied to process improvement initiatives or protocol adherence	<input type="checkbox"/> Part of provider compensation tied to process improvement initiatives or protocol adherence <input type="checkbox"/> Evaluate and track outcomes related to performance of payer contracts; determine implications on compensation	<input type="checkbox"/> Portion of compensation is directly aligned with APM programs <input type="checkbox"/> Value component includes weighting for different categories of metrics
<b>Metrics</b> <i>Types of provider metrics tracked</i>	<input type="checkbox"/> Based on clinical process	<input type="checkbox"/> Related to resource utilization <input type="checkbox"/> Related to clinical practice improvement	<input type="checkbox"/> Related to clinical quality
<b>STRONG ORGANIZATIONAL FOUNDATION</b>			
<b>Culture</b> <i>Extent of leadership commitment and dedication to value-based care</i>	<input type="checkbox"/> Shared vision among leadership at cancer program <input type="checkbox"/> Shared resources	<input type="checkbox"/> Shared vision among leadership at cancer program and some associated entities <input type="checkbox"/> Dedicated resources <input type="checkbox"/> Value-based reimbursement is a priority	<input type="checkbox"/> Shared vision among leadership across continuum of care <input type="checkbox"/> Dedicated resources centrally accessible to all participants <input type="checkbox"/> Value-based care delivery and reimbursement is a priority <input type="checkbox"/> Constantly seeks higher quality and efficiency